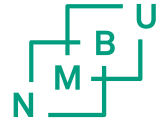


# Policies for Improved Food Security: Lessons from Farm Household Studies

By Stein T. Holden

Workshop on Local Level Food and Nutrition Security &  
The Role of Subsistence/Smallholder Farms  
Seville, 9-10. September, 2015.

# Lessons from Household Studies I: Land Tenure Policies & Land Markets



- Lessons from Holden, Otsuka & Place(2009); Holden, Otsuka and Deininger (2013), Holden & Otsuka (2014)++.
- **Emerging Land Markets in Africa:** Implications
- Past and Potential Future **Roles of Land Tenure Reforms and Land Markets in Sub-Saharan Africa**
- →The Need for Better Land Governance
- →The Importance of Tenure Security
- →The Link between Tenure Security and Food Security

the emergence of

# LAND MARKETS IN AFRICA

*Impacts on Poverty, Equity, and Efficiency*

edited by *Stein T. Holden,*  
*Keiji Otsuka & Frank M. Place*

ENVIRONMENT FOR DEVELOPMENT

Thomas Sterner, Series Editor

The first systematic attempt to address emerging land markets and their implications for poverty, equity, and efficiency across a number of African countries.

- Revealed that land rental markets
- Are active in many African countries
- Also in customary tenure systems

# The Emergence of Land Markets

- The fear that **land sales markets** will lead to landlessness and more unequal land distribution
  - Some but limited evidence
  - Prohibition and restrictions on land sales still common
- **Land rental markets more common**
  - Transfer land to more efficient producers
  - Transfer land to relatively land-poor households
  - **More flexible adjustment of farm sizes** with limited capital requirements – **facilitate agricultural transformation**
  - More can be done to enhance their efficiency

**Published by  
Palgrave Macmillan**

**August 2013**

- This book examines the **impact of land tenure reforms on poverty reduction and natural resource management** in countries in Africa and Asia with highly diverse historical contexts
- → **Importance of tenure security**

# Land Tenure Reform in Asia and Africa

*Assessing Impacts on Poverty and  
Natural Resource Management*

Edited by Stein T. Holden,  
Keijiro Otsuka and  
Klaus Deininger

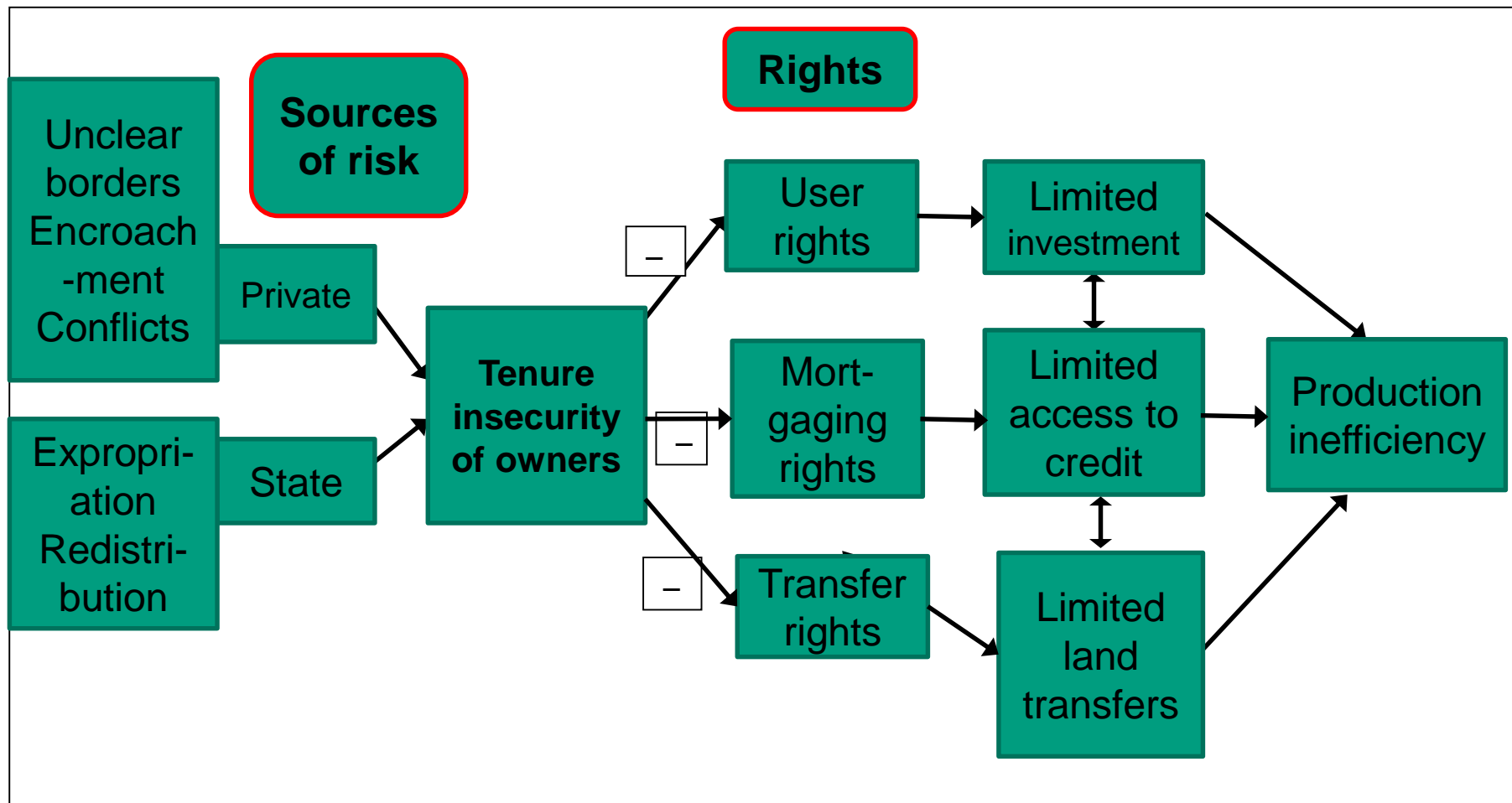


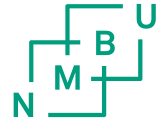
# Sources of tenure insecurity

- Encroachment by neighbors
- Land grabs by powerful persons (elite capture)
- Unclear or unrecognized (customary) land rights
- State land – allocations to investors
- Expropriation by the state
  - For public use
  - For investment
  - Elite capture
- Political conflict areas

**→ Tenure insecurity → Food insecurity**

# Sources of tenure insecurity and impacts





## Successful tenure reform example:

# Low-cost land registration and certification in Ethiopia

### – Increased investments and productivity

- Holden, Deininger and Ghebru (AJAE, 2009)
- Deininger, Ali, Holden and Zevenbergen (WD, 2008)
- Deininger, Ali and Alemu (LE, 2011)

### – Reduced land border conflicts

- Holden, Deininger and Ghebru (2011)

### – Increased land rental market participation, esp. FHH

- Holden, Deininger and Ghebru (JDS, 2011)
- Deininger, Ali and Alemu (LE, 2011)

### – Positive welfare impacts (food security and nutrition) including Female landlord households

- Holden and Ghebru (2013)
- Ghebru and Holden (2013)

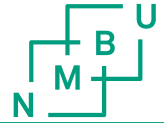


# Impact of land certification on log of calorie availability per consumer unit, HH FE models



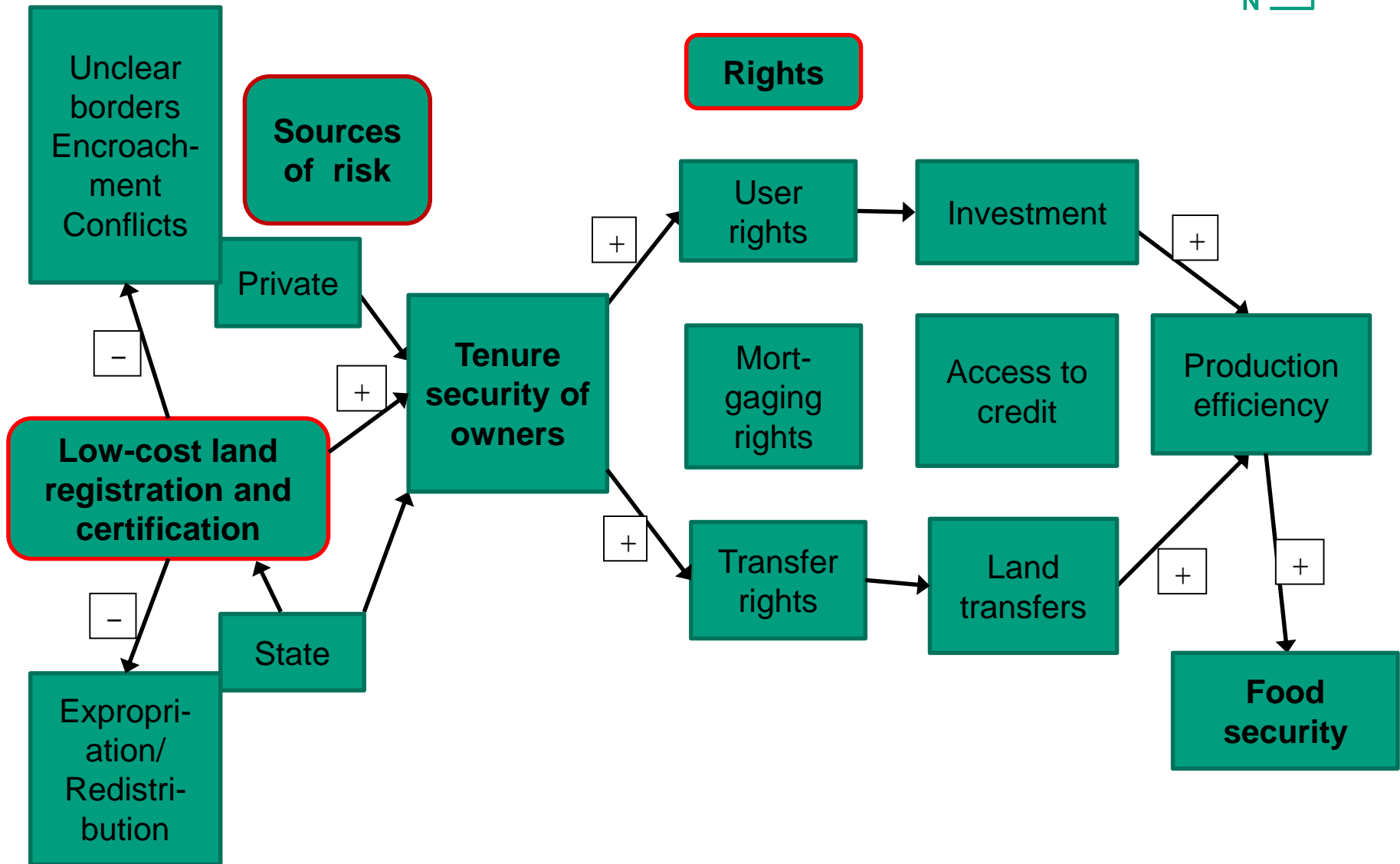
Variable	1997–2010	2000–2010	2003–2010	2006–2010
Years with certificate	<b>0.031***</b>	<b>0.035***</b>	<b>0.071****</b>	<b>0.052</b>
Sex of household head, Female = 1, male = 0	0.097	0.122*	0.136	0.251**
Farm size per consumer unit	0.082****	0.066****	0.050***	0.016
Sex of household head*Years with certificate	<b>0.014*</b>	<b>0.021**</b>	0.019	0.011
Operational holding size/Farm size, tenants	<b>0.076***</b>	<b>0.121***</b>	<b>0.137*</b>	<b>0.182**</b>
Operational holding size/Farm size, landlords	-0.027	-0.048	-0.076	-0.048
Year dummy for 1997	-0.190*			
Year dummy for 2000	-0.235**	-0.193*		
Year dummy for 2003	-0.069	-0.034	0.19	
Year dummy for 2006	0.076	0.085	0.206***	0.107
Constant	7.006****	6.933****	6.593****	6.756****
Prob > chi <sup>2</sup>	0.000	0.000	0.000	0.000
Number of observations	1,459	1,161	863	565
R-squared	0.257	0.25	0.163	0.064

# Impact of land certification on log of calorie availability per consumer unit, HH FE models



Variable	Tenants	Landlords	Pure owner-operators	All
<b>Years with certificate</b>	-0.012	<b>0.058**</b>	<b>0.037**</b>	0.031***
Sex of household head, Female = 1, male = 0	-0.183	0.135	0.148	0.097
Farm size per consumer unit	0.183****	0.150****	0.055***	0.082****
Sex of household head*Years with certificate	0.056	-0.005	0.006	0.014*
<b>Operational holding size/Farm size tenants</b>	<b>0.068**</b>			0.076***
Operational holding size/Farm size landlords		-0.137		-0.027
Year dummy for 1997	-0.466	-0.029	-0.127	-0.190*
Year dummy for 2000	-0.386	0.105	-0.364**	-0.235**
Year dummy for 2003	-0.242	0.222	-0.027	-0.069
Year dummy for 2006	0.029	0.234*	0.075	0.076
Constant	7.313****	6.823****	6.977****	7.006****
Prob. > chi <sup>2</sup>	0.000	0.000	0.000	0.000
Number of observations	326	370	784	1,459
R-squared	0.259	0.325	0.28	0.257

# Low-cost land registration and certification impacts



# Conclusions

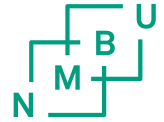
- Land rental markets enhance the flexibility of agricultural systems and contribute to adaptation to changing external and internal conditions, including multiple sources of risk and shocks
  - Enhancing equity and efficiency
  - Facilitate adaptation to climate change
  - Promotion of agricultural transformation
- The recent increase in demand for land in Africa revealed a need for better land governance
  - A good understanding of the local context is essential for designing better land policies

# Lessons from Household Studies II: Risk Preferences, Shocks and Technology Adoption



- *Climate risk* represents an increasing threat to poor and vulnerable farmers in drought-prone areas of Africa.
- This study assesses the maize and fertilizer adoption responses of *food insecure farmers in Malawi*, where *Drought Tolerant (DT) maize* was recently introduced.
- Combine Household Survey Data and a Field Experiment, eliciting *relative risk aversion*, *loss aversion* and *subjective probability weighting* parameters of farmers
- Study for **CIMMYT-project: Adoption Pathways**

# Risk Preferences, Shocks and Technology Adoption

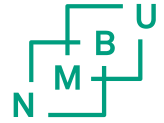


- Some studies have found that more risk averse people are likely to be late adopters of new technologies
  - E.g. Liu (2013) found that more risk averse farmers adopted BT cotton (pest resistant variety) later in China
- Can risk aversion therefore hinder efficient adaptation to climate change?
- How does **risk preferences** affect adoption of new technologies that are better adapted to drought conditions?
  - Is Prospect Theory a better basis for predicting adoption behavior of poor & vulnerable people?
- How does exposure to **drought shocks** affect adoption of more Drought Tolerant maize varieties?

# Setting: Small Farmers in Malawi

- Farm sizes: 0.25 ha – 5 ha
- Rain-fed agriculture
- Rainfall variability: Drought in form of dry spells in the rainy season are common
- Main staple crop: Maize planted on most of the land
- Majority are net buyers of maize (deficit producers)
- Large input subsidy program (FISP) provides subsidized fertilizer and maize seeds
- 2011/12: Drought year (70% of sample affected)
  - Combined hh farm survey and field experiments (to elicit risk preferences)

# Field experiments on risk preferences and maize technology adoption in Malawi





# How to measure technology adoption?

- Assess adoption of 3 types of maize:
  - LM** (Local maize)
  - DT** (Drought Tolerant) maize varieties
  - OIMP** (Other improved) maize varieties
- Assess **Adoption** and **Intensity of Adoption** for each type of maize
  - Intensity measured as area planted to each type of maize (measured by GPS)
- Assess **Intensity of Fertilizer Use** on each type of maize (measured as kg Fertilizer by maize type)

## Rapid Adoption of DT maize in Malawi:

Year		Local maize	DT maize	OIMP maize	Total
<b>2006</b>	No of plots	295	<b>20</b>	525	840
	% of plots	35.1	<b>2.4</b>	62.5	100.0
<b>2009</b>	No of plots	273	<b>130</b>	225	628
	% of plots	43.5	<b>20.7</b>	35.8	100.0
<b>2012</b>	No of plots	143	<b>249</b>	163	555
	% of plots	25.8	<b>44.9</b>	29.4	100.0
<b>Total</b>	No of plots	711	<b>399</b>	913	2,023
	% of plots	35.2	<b>19.7</b>	45.1	100.0

# Double hurdle model: Maize adoption:

## First hurdle: Average Partial Effects

Maize type	DT		OIMP		LM	
Hurdle 1: Growing maize type	APE	Bootstr. SE	APE	Bootstr. SE	APE	Bootstr. SE
Relative risk aversion coefficient	<b>0.329**</b>	0.132	<b>-0.288**</b>	0.132	<b>0.363**</b>	0.146
Subjective probability weight (alpha)	-0.160	0.125	0.039	0.126	-0.035	0.135
Loss aversion coefficient (lambda)	<b>0.020**</b>	0.009	0.006	0.009	-0.007	0.011
Number of shocks last 3 years	<b>0.051*</b>	0.031	0.030	0.031	<b>-0.104***</b>	0.034
Drought 2011, dummy	<b>0.246**</b>	0.100	-0.099	0.092	-0.121	0.102
Drought 2010, dummy	0.232	0.383	-0.147	0.189	-0.005	0.117
Age of household head	<b>-0.003*</b>	0.002	-0.001	0.002	<b>0.007****</b>	0.002
Received subsidized seed voucher	<b>0.180***</b>	0.061	0.032	0.067	-0.027	0.073
Non-agricultural business, dummy	-0.072	0.055	0.098*	0.055	-0.014	0.059

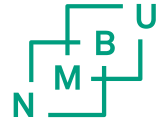
# Censored tobit models for **intensity of fertilizer use**

Dependent variable:  $\log(\text{kg Fertilizer}+1)$ .



	Models without endogenous variables			Models with endogenous variables		
RHS variables	Fertilizer on DT	Fertilizer on OIMP	Fertilizer on LM	Fertilizer on DT	Fertilizer on OIMP	Fertilizer on LM
<b>Relative risk aversion coefficient</b>	-0.433 (0.816)	<b>-3.235***</b> (1.063)	-0.587 (0.904)	-0.811 (0.653)	-1.413 (0.973)	-0.761 (0.776)
<b>Subjective probability weight</b>	<b>2.054***</b> (0.754)	<b>3.613***</b> (1.192)	1.297 (0.818)	<b>2.082****</b> (0.571)	<b>2.912**</b> (1.126)	<b>1.292*</b> (0.736)
<b>Loss aversion coefficient</b>	-0.022 (0.065)	0.051 (0.066)	0.010 (0.067)	0.012 (0.055)	0.004 (0.056)	-0.009 (0.059)
<b>Number of shocks last 3 years</b>	-0.018 (0.158)	-0.254 (0.250)	-0.304 (0.270)	0.222 (0.140)	-0.101 (0.232)	0.047 (0.246)
<b>Drought 2012, dummy</b>	0.109 (0.662)	-0.740 (0.684)	0.017 (0.615)	-0.171 (0.512)	-0.841 (0.563)	-0.207 (0.593)
<b>Drought 2011, dummy</b>	-0.262 (0.434)	1.011* (0.583)	0.157 (0.625)	-0.220 (0.313)	0.598 (0.559)	0.527 (0.573)
<b>Drought 2010, dummy</b>	0.220 (0.334)	-0.959 (0.817)	-0.591 (0.711)	0.266 (0.319)	-0.748 (0.878)	-0.562 (0.583)
<b>Average rainfall, mm</b>	<b>-0.009**</b> (0.004)	<b>0.011***</b> (0.003)	-0.003 (0.004)	<b>-0.009***</b> (0.003)	<b>0.007**</b> (0.003)	-0.003 (0.003)
<b>Received subsidized fertilizer voucher</b>				<b>1.958****</b> (0.331)	<b>1.254***</b> (0.473)	<b>1.920****</b> (0.427)
<b>Received subsidized seed voucher</b>				-0.475 (0.351)	-0.519 (0.473)	-0.104 (0.384)
<b>Log of savings for fertilizer purchase</b>				<b>0.078**</b> (0.030)	-0.004 (0.054)	<b>0.074*</b> (0.044)

# Summary of findings

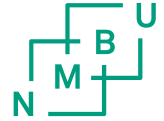


- Perceived riskiness of technologies matters for adoption
- Relative riskiness of technologies affects how risk aversion affects their adoption
  - **More risk averse households were more likely to adopt DT maize** (risk averse hhs may not necessarily be late adopters: Liu, 2013!)
  - **Exposure to drought shocks stimulated adoption of DT maize**
- Subjective probability weighting (**over-weighting of low probabilities → lower intensity of fertilizer use**)

# Implications for policy

- Extreme weather events may be used to promote promising technologies (e.g. DT maize) as well as test the performance of alternative technologies
- Adoption of DT maize was stimulated by the **input subsidy program** (FISP)

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